

120 SOUTH MONROE STREET / TALLAHASSEE, FLORIDA 32301 DIRECT: 850.727.7087 / FAX: 850.807.2502

July 1, 2019

## VIA EMAIL

Jim Chisholm, City Manager City of Daytona Beach, City Hall P.O. Box 2451 Daytona Beach, Florida 32115-2451

## Dear Jim:

It has been a pleasure to work with you and your team before the Legislative and Executive Branch of Florida Government. I look forward to continuing our long and fruitful relationship into the future. Terms and conditions of the representation by Ramba Consulting Group, LLC, are proposed as follows:

- The scope of this representation is for governmental consulting before the Florida Legislature. While I am a member of the Florida Bar in good standing, this agreement is not for legal services but for lobbying members and staff regarding your issues before the 2020 Legislature and state government agencies.
- 2. The fee for our representation for ten months will be: \$4,000 per month for the term August 1, 2019, through May 31, 2020. This arrangement would begin upon execution of this agreement by the City. You will be billed monthly beginning August 1, 2019. Payment is due within 20 days of receipt of monthly invoices.
- This representation will be a joint arrangement with Mary Dougherty, who will work in conjunction with Ramba Consulting Group, LLC, on appropriations and grants issues as directed by the City.
- 4. The priority issues for the term of this agreement will be provided by the City Commission.
- 5. The Group will, at the Group's expense, comply with any and all applicable federal, state, or local laws, rules and regulations in performing services under this agreement, including without limitation, laws, rules and regulations governing lobbying, prohibiting lobbying limitations, Chapter 2005-359, Laws of Florida, and any rules promulgated thereunder. A copy of any lobbyist registration shall be filed with the state prior to any

lobbying taking place, and client agrees to assist in properly executing such required filings.

6. The relationship created under this agreement is that of independent contractor, not employment. This agreement shall be governed by Florida law. This is the full agreement of the parties. Any amendments to this agreement must be in writing signed by the parties.

If you find this agreement and its terms acceptable, please execute the agreement below, keep a copy and return the original to my attention. I look forward to working with you and continuing on with our team.

Sincerely,

RAMBA CONSULTING GROUP, LLC

DAVID E. RAMBA

CITY OF DAYTONA BEACH

cc: Mary Dougherty-Slapp